

How to sell the new Grundfos SCALA2

With the new generation SCALA2, we unveil the next era of integrated booster solutions with pioneering technology for constant water pressure, low noise, and energy efficiency.

An innovative all-in-one pressure-boosting solution, engineered to guarantee more reliable operations in homes and apartments.

To help you promote this new solution and to assist your customers in understanding its value, we've compiled key sales arguments:



Key sales arguments

Constant water pressure in up to 8 taps

With integrated controls and frequency driven motor, SCALA2 always delivers perfect water pressure in up to 8 taps in the home. The intelligent system will automatically adjust operation to deliver the desired water pressure.

The most silent operation in the market

Emitting only 44 dB(A), the pump operates with a 3 dB(A) reduction compared to the previous SCALA2. This is perceived as a 50% reduction in noise by the human ear – equivalent to the noise level of a quiet dishwasher.

World-class energy performance

Equipped with improved hydraulics, a permanent magnet motor and speed control, the SCALA2 outperforms many other domestic water pressure booster in the market. This ensures homeowners can optimize consumption and save energy and costs.

Robust design and weather resistant

Made by durable composite materials, the SCALA2 integrates all components of a pressure booster in one compact enclosure, suitable for multiple applications, making it easy to select, size and install both indoor and outdoor (IP Rating 4XD).

Compact design: Easy to fit – easy to handle

Measuring just 302 x 193 x 403 mm/11.9 inch x 7.6 inch x 15.9 inch (H x W x L) and weighing only 10kg/22 lb, the pump fits seamlessly in small spaces and is effortlessly manageable and is easy to handle.

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Benefits for you and your customers

High robustness

The SCALA2 offers high robustness, and is made from high-grade materials. Every pump is thoroughly tested in terms of performance and quality before it leaves our factory.

Easy installation

As always, the SCALA2 is easy to install and commission, ensuring a faster workflow

Support customers faster

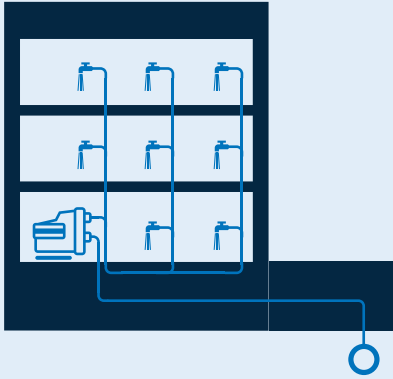
It comes with rich product support, ensuring deep understanding of the application, installation and the product.

GRUNDFOS 

Possibility in every drop

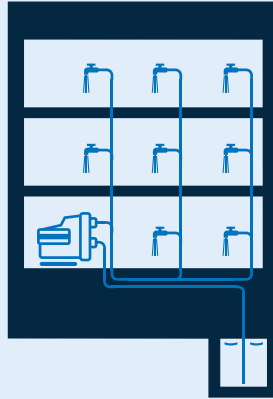
A booster pump for all installation types

SCALA2 uses groundbreaking technology to integrate essential pressure-boosting components into a single compact enclosure. Other key features make it versatile for various installations:



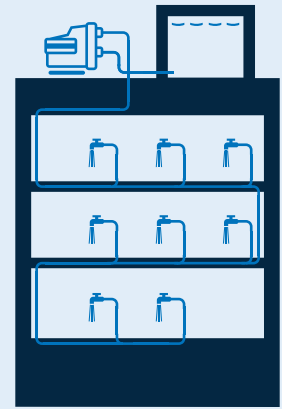
City mains*

The variable-speed motor, in combination with smart controls, will provide optimal water pressure to all taps, regardless of inlet pressure fluctuations, and it is rated PN 10.



Tank or shallow well

Self-priming, de-air function, and dry running protection guarantee a steady water supply from shallow wells or underground tanks. It can lift water from up to 8 m depth.



Roof tank

The pump ensures precise control and setpoint adjustment for optimal water pressure when boosting from a tank. Its IPx4D rating allows installation both indoors and outdoors.

** Note: Some country regulations might impose limitation to the installation. Please make sure to follow local rules and regulations.*

Accessories

Flexible hoses

Ensures safe and untainted conveyance of potable water in domestic and commercial settings. It is WRAS approved for both hot and cold water with robust construction, outstanding flexibility and kink resistance.



Inlet filter

Prevents harmful particles from reaching the system. Connection Rp 1" and NPT1.



Learn more and see all details
at [Grundfos.com](https://www.grundfos.com)